

Assessment Report

Presented to

Shandong Haokunda Metal Material Co., Ltd.

山东豪坤达金属材料有限公司

Gold Supplier & Assessed Company	Self-owned Wholly Owned Shareholder/Partner
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
Company Address	A-2517, Chuangye Building, Dongchangfu District, Liaocheng
Company Address	City, Shandong Province, China
City / Country:	Liaocheng / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	haokunda
Gold Supplier Company Name:	Shandong Haokunda Metal Material Co., Ltd.
Contact Person:	Mr. Honghao Zhu
Phone Number:	0086-13821915878
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Service Provided by TÜV Rheinland







Report Number:	20973126_T	Assessment Type	Trading Assessment
Date of Assessment:	07/Nov./2020	Report Date:	07/Nov./2020
Assessor's Name:	Honglei Lu	Validity Period:	08/Nov./2020 07/Nov./2021
Reviewed By:	Lihua Wu	Online Verification:	http://assessed-suppliers.chn.tuv.com

Important Notes:

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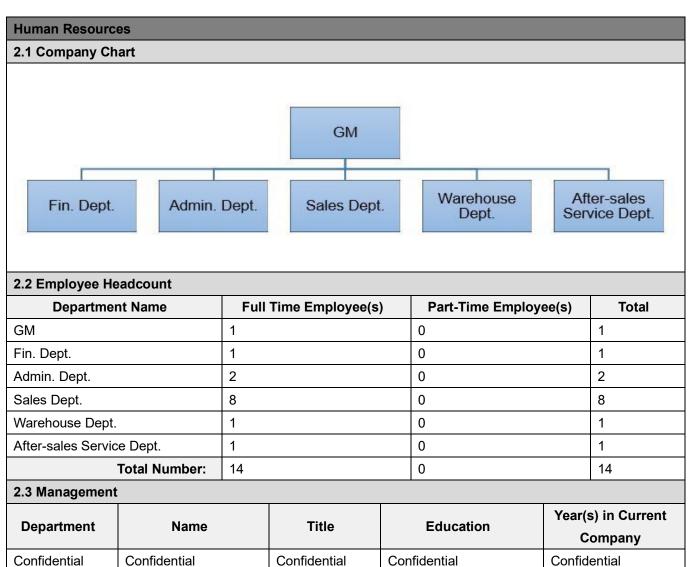
Section 1: Company Overview

Company Overview					
1.1 Legal Validity					
Does the company have a valid business license?	⊠ Yes □ No	Business License Number:	91371500MA3TPM4 F3W		
Year Established:	10/Aug./2020	10/Aug./2020 31/Dec./2049			
Export Experience:	1 year	Industry Experience:	1 year		
Registered Address:	No.2, South Street, Houzhuang V Economic and Technological Dev	• ••	_		
Company Address:	A-2517, Chuangye Building, Dongchangfu District, Liaocheng City, Shando Province, China				
Annual review conducted by the Industrial & Commercial Bureau?	⊠ Yes □ No	Reviewed By:	Market Supervision and Administration Bureau of Liaocheng Economic and Technological Development Zone		
Registered Capital:	RMB 8,000,000				
Corporate Representative:	Ms. Qianqian Liu				
Industry:	Steel				
Business Type:	☐ Manufacturer ☒ Trading Co Company	ompany 🗌 Manufactu	rer & Trading		
Type of Ownership:		ublic Company [ole Proprietorship [Joint Venture Other		
Products /Service: Steel Pipe; Steel Plate; Profile; Round Steel					
1.2 Company Building Informat	tion				
Certification Type: Land Certification Re Total Building Size: 140 Office Size: 140	<u></u>	se Agreement	actory Officer Claimed		

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Section 2: Human Resources



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Section 3: Current Export Situation

Cu	rrent Export Situation						
Th	ere is/are8	foreign trading	g employee	(s) in the cor	npany.		
	Manhima Franchismos	Handanust	Acce	Accepted		Reading &	
	Working Experience	Headcount	Lang	uage	Speaking	Writing	
	Over 30 Years	0	English		YES	YES	
	21-30Years	0	Japanese)	YES	YES	
	11-20 Years	1	German		YES	YES	
	6-10 Years	0	N/A		N/A	N/A	
	2-5 Years	1	N/A		N/A	N/A	
	Less than 2 years	6	N/A		N/A	N/A	
Do	es the company have a v	alid export license'	?		☐ No		
Ex	port License Registratior	n No.:		04617796			
To	tal Revenue (Previous Y	ear):		Confidentia	ıl		
To	tal Export Revenue (Previ	ous Year):		Confidential			
Es	timated Export Revenue (Current Year):		Confidential			
Tra	ade Agents Employed Ove	erseas:		☐ Yes ☐ No			
Ne	arest Port:			Tianjin Port			
۸۵	cepted Payment Terms						
Αυ	cepted rayment terms			CFR			
Ac	cepted Payment Type:			☐ Cash ☐ West Union ☐ Money Gram			
				☐ Paypal ☐ Moneybooker			
Αv	erage lead time from proc	luct order confirma	tion to prod	uction delive	ery (products exi	ting the factory):	
	Product 0	Category		Num Unit			
Steel Pipe; Steel Plate; Profile; Round Steel			7		days		
Average Sampling Time							
Product Category				Lead ⁻	Time		
Steel Pipe; Steel Plate; Profile; Round Steel				1 day			
Th	e Shortest Sampling Time	•					
	Product 0	Category			Shortest L	ead Time	
Ste	eel Pipe; Steel Plate; Prof	ile; Round Steel		1 day			

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Section 4: Export Business Capacity

Export Business Capacity							
4.1 Market Distribution	(Previou	s 12 Months)					
Market		Main Product(s)	Revenue (USD)		Total Revenue (%)		
North America		reel Pipe; Steel Plate; Profile; Confidential			10		
South America	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confid	ential	10		
Eastern Europe	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confid	ential	2		
Southeast Asia	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confid	ential	15		
Africa	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confid	ential	10		
Oceania	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confidential		15		
Mid East	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confidential		5		
Eastern Asia	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confidential		10		
Western Europe	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confidential		2		
Central America	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confid	ential	2		
Northern Europe	Steel F Round	Pipe; Steel Plate; Profile; Steel	Confid	ential	2		
Southern Europe	Steel Pipe; Steel Plate; Profile; Round Steel		Confidential		2		
South Asia Steel Pipe; Steel		Pipe; Steel Plate; Profile; Steel	Confid	ential	15		
Domestic Market N/A			0		0		
4.2 Main Clients							
Client Name		Main Product(s)		Tota	I Revenue (%)		
Confidential		Confidential	Confidential				

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Section 5: Quality Assurance

Quality Assu	Quality Assurance									
5.1.1 Quality	Mana	gement System Ce	rtification							
Certificatio	n	Certified By	Certificat	e No.	Business Scope	Validity Date				
N/A		N/A	N/A		N/A	N/A				
5.1.2 Produc	t Cert	ification								
Certificatio	n	Certified By	Certificat	e No.	Product Name & Model No.	Validity Date				
N/A		N/A	N/A		N/A	N/A				
5.2 Testing R	eport									
Certificatio	n	Certified By	Certificat	e No.	Product Name & Model No.	Validity Date				
N/A	N/A N/A N/A		N/A		N/A	N/A				
5.3 Supplier	Mana	gement								
Item Content					Observations /Commen	ts				
5.3.1	Does	s the company have a	a							
5.3.1	supp	lier assessment proc	assessment procedure?		□ No					
	Does	s the company have a	an	⊠ Yes						
5.3.2	upda	ited list of approved		□ No						
	supp	liers?								
	Has	Has the company established			with written standard procedures					
5.3.3	and i	and implemented a standard			with written procedure but lack of	consistent				
0.0.0	procedure for purchasing contract			standard	I					
	revie	w and approval?		□ No						
				Yes, assessment reports are available for more than 3						
				years						
	Does	s the company keep i	ts	Yes, assessment reports are available for the last 1-3						
5.3.4		lier assessment repo		years						
				Yes, assessment reports are available for the previous						
				12 mont	ns					
				☐ No	46	11 41				
	Are t	he company's purcha	asing		the purchasing document include	es all the				
5.3.5	docu	ments sufficient to er	nsure		ion required however the purchasing docume	nt includes				
5.5.5	prod	uct safety control and	their			in indiades				
	custo	omers' requirements?	•	incomplete information No						
	le th	ere a procedure to co	anduct		with clear standard and written in	enection records				
5.3.6	Is there a procedure to conduct random product inspections after			Yes, with clear standard and written inspection records						
	Tallu	om product inspectio	i i ai i ci	Yes, with inspection records but no procedures						

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Is customer feedback, including complaints, clearly recorded and records		final packaging?	Yes, with procedures but no inspection records
Item Content Observations / Comments Is customer feedback, including complaints, clearly recorded and maintained?			No, inspections are not necessary
Is customer feedback, including complaints, clearly recorded and maintained? Yes, with a standard feedback form and record Yes, with a standard feedback form but no records Yes, with a standard feedback form but no records	5.4 After Sal	es Service	
Is customer feedback, including complaints, clearly recorded and maintained? Yes, with a standard feedback form but no records Yes, with records but no standard feedback form	Item	Content	Observations /Comments
	5.4.1	complaints, clearly recorded and	Yes, with a standard feedback form but no records Yes, with records but no standard feedback form
5.4.2 The time diffy deal procedures let	5.4.2		Yes, with clear procedures but no written records Yes, with written records but no clear procedures
5.4.3 Is there a closed-loop corrective action system in place?	5.4.3	· ·	
5.4.4 Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	5.4.4	traced by lot identification to the	Yes, main raw material can be traced No, only the production date can be traced
5.4.5 Is there a product alert and recall procedure?	5.4.5		

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Section 6: R & D Capacity

R&D Capacity										
6.1 Current Situat	tion									
There is/are0)	R&D engineer	r(s) in the	comp	any.					
Education Level	l	Headcount				Work Experience		Headcount		
Doctorate	0					Over 3	0 Years	0		
Post-Graduate	0					21-30 \	Years	0		
Graduate	0	0				11-20 Y	/ears	0		
Junior College	0)				6-10 Ye	ears	0		
Technical School	0					2-5 Yea	ars	0		
High School	0	1				Less th	han 2 years	0		
Patent Situation										
Patent No. The Name of the Patent					Th	e Patent Type		Available Date		
N/A	N/A				N	/A			N/A	
Brand Situation										
Registration/ap	В	Brand Name For Appro			oval to Use Validity Date			Ref.		
plication No.	Б	rand Name		Good	ds		validity Date		Kei.	
N/A	N/A		N/A				N/A	N/A	1	
The Average Time	e For N	New Products La	aunched							
Р	Produc	ct Category					Lead Time	е		
N/A					N/A					
The Shortest Time			nched							
	Produc	t Category			Shortest Lead Time					
N/A					N/A					
Does the company	/ provid	de ODM service f	or		Ye □					
others?					⊠ No)				
Are there relevant	_	•		. [Ye	s				
verification docume company?	enis av	valiable for the as	sessmen	` D	⊠ No)				
. ,	on are	R & D employee	s equippe	ed [Ye	s				
Based on inspection, are R & D employees equipped with adequate specialized equipment?					_ No					
If yes, please list all key equipment used:				N	 \/A					
Do R& D employees use any specific software for					☐ Yes					
designing new products?					No					
If yes, please list th	he mai	n software used:		N	I/A					
Please list all certif	fication	ns and/or qualifica	ations of		I/A					
the R & D departm	nent:			"	1//7					

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Has the company established standard design procedures for new products?	☐ Yes, with clear written instructions☐ Yes, without written instructions☒ No
Have the designed products been internal verified or validated?	☐ Yes, with clear written records☐ Yes, only part written records☐ Yes, without written records☒ No
Have the designed products been tested by a third- party inspection body?	☐ Yes, all designed products have been tested☐ Yes, only part of designed products have been tested☑ No
Are the designed products confirmed by the customers?	 Yes, all designed products have been confirmed Yes, part of designed products have been confirmed according to client's requirements No
Does the company has qualification requirements for designers?	 Yes, with written job description Yes, without written job description No, but at least two years design experience is needed No
Are the designers' qualifications recognized by the company?	☐ Yes, with written records☐ Yes, without written records☒ No
What level of design services are provided?	 □ Only add logo/change color/material □ Sample processing □ Graphic processing ☑ Create an entirely new product
6.2 R&D Real Case Description	
Customer's Name	N/A
Customer's Location	N/A
Customer's Industry:	N/A
Order's Requirement Description:	N/A
6.3 Design Process (N/A)	
6.4 Design Devices (N/A)	

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Section 7: Company Development / Expansion Plans

Company I	Company Development / Expansion Plans								
Item	Company Development Action	Timeframe							
1	Confidential	Confidential							

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Section 8: Certification & Photos

Certification & Photos

Certification & Photos -- Business License



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Import and Export Enterprise Registration



Certification & Photos -- Custom Clearance Registration Form



Patent Photos (N/A)

Product Certification Photos (N/A)

Quality Management System Certification Photos (N/A)

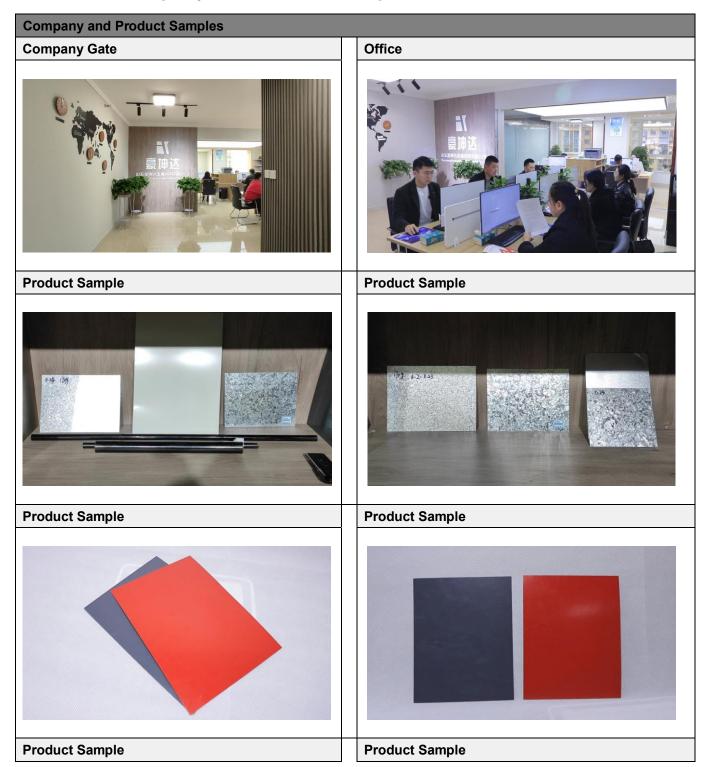
Testing Report Photos (N/A)

Trademark Photos (N/A)

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Section 9: Company and Product Samples



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Section 10: Competitive Advantages

10.1 Product Group Capacit	tv							
10.1.1 Products Sold (Within		nths)						
Products Name			antity			Reven	ue (USD)	
Confidential	Co	onfidential		Confidential			•	
10.1.2 Suppliers Cooperated	With ((Within12 Mont	ths)		<u> </u>			
No. of cooperation suppliers (to	otal)			Confid	ential			
No. of suppliers (which coopera	ated o	ver 2 times)		Confid	ential			
No. of provinces which coopera	ation s	uppliers belong	to	Confid	ential			
Would the company like to provide design solution					S			
service for integration project?				☐ No)			
If yes, these projects include		Confid	ential					
Would the company like to provide a total solution for purchasing?				Ye Pa	ırt,			
If yes, please describe it		Confid	ential					
10.1.3 Real Case Description	:							
Customer Name				Confid	Confidential			
Customer Country				Confidential				
Customer Region				Confidential				
Products Category				Confid	ential			
Order Value (USD)				Confid	ential			
Order Processing Process				Confid	ential			
Customer's Feedback				Confidential				
10.2 Real Case for Lower M	OQ &	Lead Time						
Products Name		MOQ (Wi	MOQ (Within 12 Months)			Lead Time		
Confidential		Confidential				Confidential		
10.3 Real Case for Large Co	ontrac	t & Lead Time)					
Products Name		Order (Wi	ithin 1	2 Month	s)	Lea	ad Time	
Confidential		Confidential				Confidential		
10.4 Overseas After Sales S	ervic	e Capacity						
10.4.1 Do you have an oversea	as	☐ Yes						
onsite service center?	⊠ No							
10.4.2 If yes, what onsite after-	•		Loc	cation	Evid	lence provided	Self-description	
sales services are included		Loc	Jation	tion Evidence- provided		Gen-description		
Equipment -installation,	☐ Yes	N/A		N/A		N/A		
maintenance and other service	⊠ No	11//		111/7		IV/A		
Technical advice		☐ Yes ☑ No	N/A		N/A		N/A	
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☐ Yes ☑ No	N/A	N/A	N/A			
•	N/A	N/A	N/A			
10.4.3 Average response time 4hours						
10.5 After-sales service capacity						
10.5.1 The Average Guarantee Time						
Product Category)			
	Confident	Confidential				
Product Category			Guarantee Time			
Confidential			Confidential			
10.5.3 Does the company accept small order?						
	No No	No N/A N/A 4hours Confident Confident	No N/A N/A N/A N/A 4hours Guarantee Time Confidential Guarantee Time Confidential All order?			

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Section 11: Service capabilities

11.1 Experience with large-scale procurement contracts							
11.1.1 Have you had a procureme	ent contract with a	Yes					
Fortune 500 company?		⊠ No					
11.1.2 The country/region of your	overseas service cent	er					
Country/Region		N/A					
11.2 Overseas showroom							
11.2.1Do you have an overseas	showroom?	☐ Yes					
11.2. 100 you have all overseas	SHOWIOOHI!	⊠ No					
11.2.2 The country/region of you	ır overseas showroon	า					
Country/Region		N/A					
11.3 Offline trade show							
Have you participated in offline t	rade shows?	Yes					
	,	⊠ No					
Tradeshow name	N/A		Official images from the trade show				
Date attended	N/A						
			N/A				
Host Country/Region N/A							
Host Country/Region	IN/A						

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Section 12: Supply chain capability

12.1 Centralized procurement				
In the past 12 months, have you sold products from	Yes			
at least three sub-categories?	⊠ No			
12.2 Overseas warehouse				
Do you have an evergees werehouse?	Yes			
Do you have an overseas warehouse?	⊠ No			
Country/Region	N/A			

-- End of Report --

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